



Liane L. Heggy

Representative Transactions

- Represents a California- and Pennsylvania-based private equity firm, in connection with its firm structure, as well as the acquisition, ongoing investment and disposition of numerous portfolio companies.
- Represents Arizona-based private equity firm in connection with its firm structure, as well as acquisition and ongoing investment in portfolio companies.
- Represents majority owners and management company in the restructuring and refinancing of \$150 million mobile home community portfolio and ongoing acquisition and structuring activities.
- Represented the founders of one of the top fifty US craft brewers in structuring a significant investment by a private equity firm, to provide support and resources to sustain the brewery's growth momentum.
- Represented the sellers of a Denver-based sports surface company in acquiring a competing business in Utah for a combination of cash, short-term and long-term notes and earn-out payments, and in the later sale of their company to the U.S. affiliate of a multi-national flooring and surfacing company.
- Represented the founders of a US-based pet products company in a recapitalization funded by a private equity firm, to provide resources for continued growth and expansion.
- Represented founder of leading provider of employee benefits consulting and advisory services to employers across the Front Range of Colorado in the sale of the business to a national financial services company.
- Represented engineering, manufacture and construction firm in disposition of business and assets located in US, Canada, and Australia.
- Represented management group in connection with formation and initial capital raise of \$100 million fund for investment in Asian equities.
- Represented private equity fund in connection with structure and funding of investments in India, Russia and Western Europe, working closely with tax and legal advisors in various jurisdictions.



- Represented owner of specialized construction business in a sale of its business to a competitor.
- Represented shareholders in connection with the sale of a \$10 million custom specialty battery manufacturer to a private equity concern.
- Represented majority owner in the sale of the master-planned golf course and real estate development in Eagle County, Colorado, together with the subsequent wind-up of 20-plus companies that were part of the ownership structure.
- Represented sellers of Colorado-based design, manufacture and world-wide sales of display systems related to sports, sports timing and sports scoring systems in the sale of their business to a leading manufacturer of play and recreation products.
- Represented an independent oil company in connection with application for \$100 million of tax credits through a joint venture with a Native American-owned energy company.
- Represented numerous clients in private offerings of corporate, partnership or LLC securities.
- Represented a Washington, D.C.-based political consulting company in the purchase of a Denver-based market research company.
- Represented a Denver-based manufacturer of electrical connections for use in hazardous environments in sale of business to leading international manufacturer of electrical and electronic products.
- Represented founder of social media marketing company in the sale of that business to a Denver-based strategic internet marketing company, as well as the development of a strategic alliance between the two going forward.
- Provide tax advice in connection with various other sales and acquisitions in a broad range of industries.

Liane has served as outside general counsel and in this role has represented the following businesses:

- A software sales and development company focused on mobile applications for supply and control of pharmaceuticals in hospital pharmacies.
- A software sales and development company focused on emergency and security incident command and control.



- A manufacturer of portable furnaces and HVAC systems in connection with company structure, compensation matters, and private equity offering.
- A software development company focused on developing a revolutionary application that instantly turns low quality media into the highest quality and scales it to any size for print or display, while saving upload/download time, storage and reducing data usage.
- A start-up company in connection with the structure, private equity offering, contract negotiations and a construction loan to build an oil extrusion and biodiesel production facility in Colorado.
- A start-up company that develops and sells laboratory kits for use outside traditional school settings, in connection with shareholder matters, internal employment and benefits matters, and numerous contract negotiations.
- A start-up company that is developing an intelligent wireless sensor system for the oil and gas industry, in connection with its company structure, equity compensation plan, benefits planning and private equity offering.
- The controlling owner of restaurant franchises, in connection with succession planning, real property transactions and equity investors.
- A local investment bank and turnaround management firm that serves distressed middle market companies nationwide.
- A medical research start-up, in connection with its company structure, equity compensation and benefits planning, private equity offering, contract negotiations and lease negotiations and a later sale of its assets to a UK-based strategic buyer.